# ≤marinsa usa

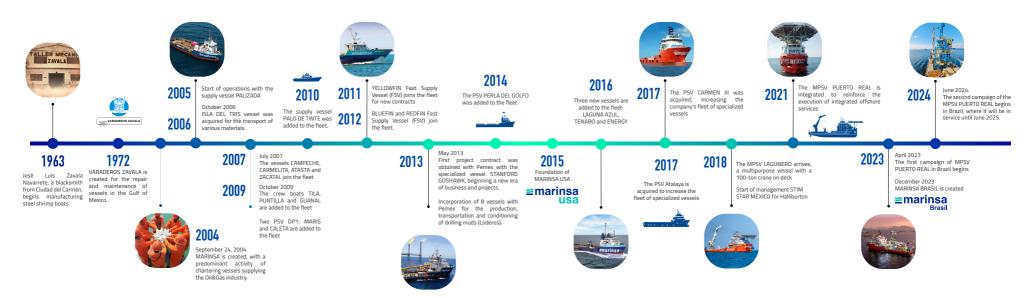




### **About Us**

We are an offshore integrated services company for the energy industry, providing specialized vessels, and offering solutions with the highest standards of quality, health, safety and protection to the environment.

We are part of CEMZA Corporate, a group of specialized companies in services, supplies and integral solutions in the stages of exploration, drilling, production and comercial distribution for the energy industry.





# Our Fleet

Multipurpose Supply Vessel (MPSV)

Platform Supply Vessel (PSV DP2) Fast Supply Vessel (FSV) Platform Supply Vessel (PSV DP1)

Tugboats (TB)





Lagunero Puerto Real



Atalaya Carmen III



Redfin Bluefin



Perla del Golfo Maris



Arcángel San Gabriel Arcángel San Rafael



# **Our Services**





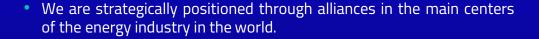
### **Alliances**











- In the Gulf of Mexico through alliances with national and international shipowners.
- In the U.S., for transportation of G&G equipment to Mexico.
- In Brazil for the development of specialized services, such as fiber optic interconnection in deep waters
- We have a fleet of allied shipowners:
- PSV DP 2 Bateleur Stanford Marine
- PSV DP 2 Buzzard Stanford Marine





# P&L

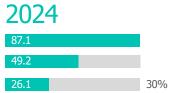
2023

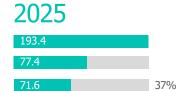
Total Revenue 74.8

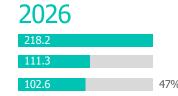
Gross Profit 42.9

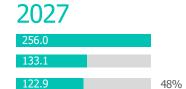
EBITDA 35.8 47



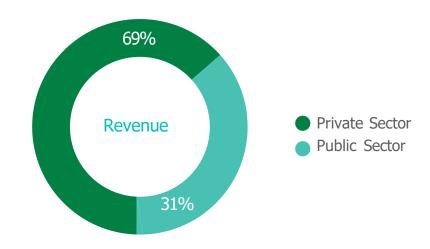








Amount in MUSD





## Highlight Past Projects



**Contract Extract** 



**Contract Extract** 



**Contract Extract** 



**Contract Extract** 



Contract Extract



### **Environmental Metrics**

As part of our environmental metrics, we carry out various campaigns focused on mitigating the negative effects of offshore activities. These initiatives include tree planting to restore and protect local biodiversity, proper waste collection and disposal to prevent pollution, and promoting recycling both onshore and offshore. Additionally, we ensure the promotion of environmental awareness among our communities and employees, thereby contributing to the sustainability of marine and terrestrial ecosystems.



#### Paper Collection

Name of the activity/Program/Campaign: Paper Collection

Deliverable / Indicator: Amount of recyclable waste separate

Unit of measure: Kilograms

Result: 59 kilograms



### Environmental Reforestation Campaign

Activity/Program/Campaign Name:

Environmental Reforestation Camp
"1000 Seagrapes"

Deliverable/Indicator:

Reforested Trees

Unit of Measurement:

Number Result:

500 seagrapes, 100 palm trees, 100 siricote trees, 31 children



#### Mangrove Cleanup

Activity/Program/Campaign Name: Mangrove Cleanup Deliverable/Indicator:

CO2 absorption emitted / area of mangrove

Unit of Measurement: Tons of CO2 absorbed by t

ecosystem

Result:

sult: 2.3 tons absorbed by 1,500



#### Beach Cleanup

Activity/Program/Campaign Name:
Beach Cleanup

Beach Cleanup

Deliverable/Indicator:

Recovery of urban solid waste

Unit of Measurement: Kilograms

Result:
10 kilograms of PET and 14 kilograms of



#### Second PET Collection

Activity/Program/Campaign Name:
PET Collection
Deliverable/Indicator:

Quantity of recyclable waste separated
Unit of Measurement:

Kilograms Result:



#### PET Collection

Activity/Program/Campaign Name:

PET Collection

Deliverable/Indicator:

Quantity of recyclable waste separated
Unit of Measurement:

Kilograms Result:

Result: 7 kilograms



### Risk Management

Hazardous Waste Collection (Batteries, chemicals, solvents, etc)

1.1%

Recycling of Offshore solids by Coardboard paper DET and

O% LOPC

**Marine Seafloor Waste Reduction** 

in Offshore Operations

Loss of Primary Containment 2015-2024

Recycling of Offshore solids by boats (Cardboard, paper, PET and aluminum)



### **Main Customers**





























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